

Fusion Applications – an independent BUT informed view

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Oracle ACE Director, OCP & Master

Working with EBS since 9.4.1 (1996)

Once was a Financials Consultant now BI & Strategy



Warning



- Oracle prefix everything with a safe harbor statement
- First half of this presentation is my interpretation of what Oracle has done
- Second half what I know about Fusion Apps



Oracle Strategy



- Complete
- Open
- Integrated
 - Data to Apps – AIA
 - Information – BI
 - User Experience – Web Centre 2.0



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Oracle Fusion Strategy



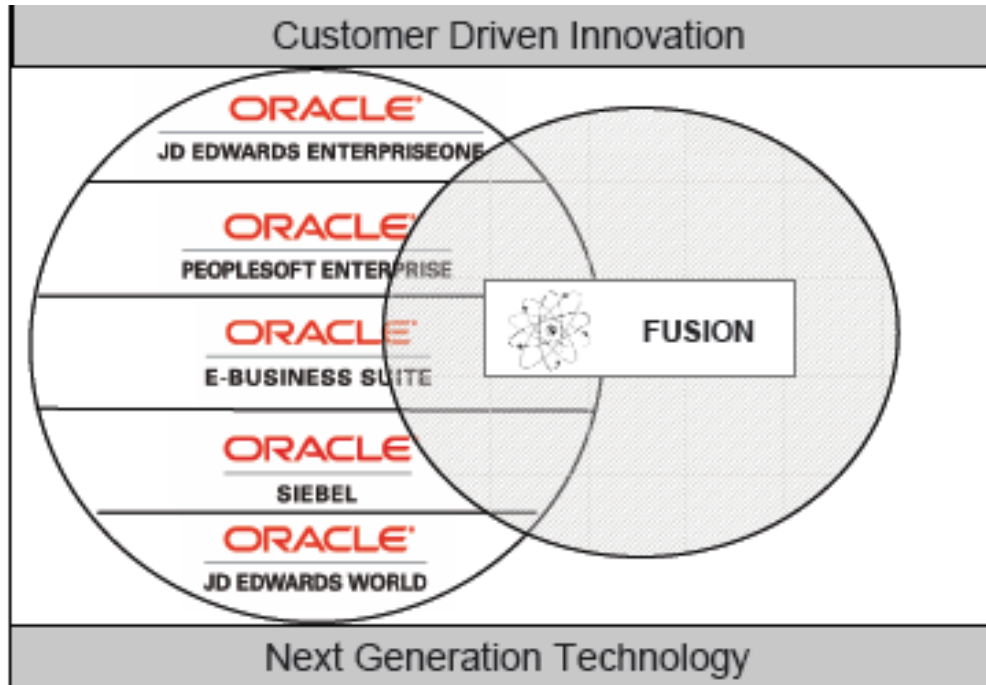
- **Protect**
 - Lifetime Support
 - Investment protected when upgrading
- **Extend**
 - Use Fusion Middleware exploit your investment
- **Evolve**
 - Apps Unlimited – continuation of your product line
 - Fusion – next generation of applications

Continued Product Releases
Customer Driven Roadmaps
Dedicated Development Teams
No Forced Upgrades

Oracle Fusion Strategy is all about CHOICE



Unique, customer focused strategy



ORACLE®



Lifetime Support



Some users said we don't want to go to Fusion we want to stay where we are

- You don't have to upgrade ever again!
- Yes there are rules and starting points but no more simple upgrades based on Desupport matrix
- There is also a cost in Oracle Support

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Applications Unlimited



- Actually we really want to stay where we are but we need to keep up with legislation, technology and a few enhancements
- So there is no all apps merge into Fusion
 - Well not yet
- Users will have a choice
 - Next version your application
 - Fusion - upgrade path available
- Underpinned by
 - General Managers & Strategy Executives



Fusion Applications



- No longer a project first modules were released last year
 - Social CRM
 - Strategy
 - Development
 - Migration
 - Education
 - Documentation



What's in it?



- Core Financials, HR, Projects, Inventory, CRM and some aspects of Sales and Marketing. The core HR will include large country payroll, talent management, compensation workbench
- Data Model – EBS and Siebel
- Features and Functions – PeopleSoft , there are 4 changes to the data model (DFF's won over chart fields but will be enhanced):
 - Trees
 - Date effective
 - Set ID and Business Unit (like EBS Org ID)
 - Person Model – *multiple assignments* and roles
- Lots of Web 2.0 i.e. performance management
 - Social networking around managers who share same issues
 - Staff who have same objectives



Fusion Update



- Still under Non Disclosure
- But we know some things
 - Quarterly Questions
- Part of Inner Circle Program
 - Sneak previews
- Oracle Open World
 - Demos
 - No dates
 - Some scope information



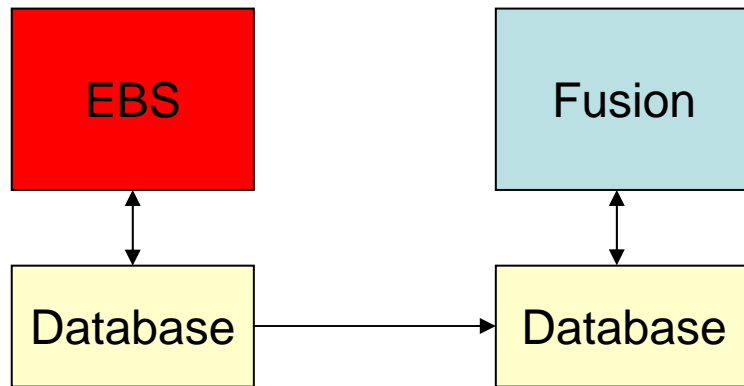
Migration



- Oracle Expect a mix and match approach
 - Each Module will have AIA PIPs to existing applications
 - i.e. Fusion HR will link to EBS Financials
- A > B upgrade
 - Build new system
 - Migrate data into it using ETL (ODI)



Fusion Upgrade Process



ODI ELT



When to Upgrade



- When it is available
 - Early adopters will be heavily controlled by Oracle
 - General Availability will be a lot later
 - New installs possibly earlier
- Fusion Readiness
 - <http://www.oracle.com/applications/evolutionary-path-to-fusion.pdf>
 - Scorecard launched at OOW (next session)
 - 90% score and Oracle want to know about you



Fujitsu Oracle Strategy



- Oracle's Strategy is about Choice
- User Groups can help educate you in that choice

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Questions



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